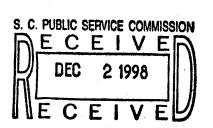


PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA



RIVER PINES WATER SYSTEMS, INC. PROPOSED INCREASES IN WATER AND SEWER RATES

DOCKET NO. 98-362-W/S

TESTIMONY OF

MICHAEL A. BLEIWEIS

ON BEHALF OF

THE CONSUMER ADVOCATE

DECEMBER 1998

RETURN DATE: OKM SERVICE: OKM

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1	I. STATEMENT OF QUALIFICATIONS
2 Q .	Please state your name and business address.
3 A. 4	My name is Michael A. Bleiweis and my business address is 733 Summer Street, Stamford, Connecticut.
5 Q .	By whom are you employed?
6 A.	I am employed by The Woodside Group, Inc., a financial and management consulting firm.
8 Q .	What position do you hold with The Woodside Group and in what endeavor do you specialize?
10 A. 11 12	I am a principal specializing in public utility rate cases. Over the course of my career, my services have been utilized by various consumer advocate and public interest groups, as well as by public utilities.
13 Q .	For whom are you testifying in this proceeding?
14 A.	I am testifying on behalf of the Consumer Advocate.
15 Q.	What is your educational background?
16 A.	I am a graduate of Syracuse University with a Bachelor of Arts degree in Political Science and of New York University Graduate School of Business
18	Administration with a Masters of Business Administration degree in

Securities Analysis and Financial Analysis.

19

1 Q. What has been your business experience?

- 2 A. In 1973, I was employed as an economic research consultant with the firm
- of National Economic Research Associates (NERA) where I was involved in
- 4 the preparation of rate of return exhibits that were based upon computer
- 5 modeling for various utility companies.
- 6 In 1974, I joined the firm of Citizens Utilities Company as a Revenue
- 7 Requirements Analyst. My duties included the preparation of financial
- 8 exhibits and testimony for various water, sewer, electric and gas company
- 9 rate cases.
- In 1977, I joined American Water Works Service Company as Director of
- 11 Rates and Revenue of the Eastern and New England Divisions of American
- Water Works Company, Inc. I was charged with the responsibility of
- preparing financial exhibits, supporting data and testimony for use in rate
- hearings for a total of thirteen water companies in New England, New York
- 15 and New Jersey.
- 16 I have been employed at The Woodside Group since 1979.

17 Q. Please describe further your experience in regulatory matters.

- 18 A. Attached as Appendix A, is a listing of the proceedings in which I have
- testified or participated concerning the proper determination of revenue
- 20 requirements and other rate-related topics.

II. SUMMARY OF CONCERNS

1

- Q. Mr. Bleiweis, will you please summarize your major concerns as
 presented in the following testimony.
- For this proceeding, the company is requesting a 52.4% increase in water rates and a 17.5% increase in sewer rates. However, after adjusting the test year income statement for non-recurring expenditures and the rate base for plant no longer to be in service, the requested rates and associated rates of return, whether determined on a rate base or operating margin basis, cannot be justified. In this testimony, I present a guideline which the Commission can utilize to adjudicate the company's proposed increase.

III. ISSUES

2 A. Contractual Services- Maintenance

- Q. In your review of the filing and replies to Consumer Advocate Interrogatories, have you noted some relatively large expense variances in the test year as compared to prior years?
- Yes. As a matter of normal analysis, I prepare a comparison of O&M expenses by account over a 3-year period. In this way, I can determine if there are any abnormal expenditures that are included in the company's test year claim. Upon determining whether such variances exist, I then request the company to explain the reasons behind the expense increases and make a determination as to whether some variances should be adjusted for ratemaking purposes.
- In this proceeding, I noted a number of large variances, both increases and decreases. I am especially concerned with the increases that have occurred in the Contractual Services-Maintenance expense account between the twelve months ended October 31,1996 and the twelve months ended October 31, 1997, the test year.
- 18 Q. Before discussing these particular variances, please explain why you are mainly concerned with increased variances.
- 20 A. If the company considered some of the downward variances to be abnormal, 21 then, I assume pro forma adjustments would have been made. Since no 22 such adjustments were made, the Commission should consider such

- expenditures to be normal. The burden is upon the company to make such
- 2 adjustments, not upon myself or the Consumer Advocate.
- 3 Q. Please provide a three-year history of the expenses booked to the
- 4 Contractual Services-Maintenance account for each of the three
- 5 subdivisions.
- 6 A. The following summarizes actual expenses and variances for the three years:

<u>Contractual Services-Maintenance Expense</u> <u>Years Ended October 31</u>

<u>1995</u>	<u>+/-</u>	<u>%</u>	<u>1996</u>	<u>+/-</u>	<u>%</u>	<u>1997</u>
\$1,239	\$(5)	<u>Riv</u> - 40%	er Pines Wa \$1,234	ater \$2,250	182.33%	\$3,484
\$2,516	\$(10)	-0.40%	od Forest W \$2,506	<u>/ater</u> \$1,728	68.95%	\$4,234
\$3,755	\$(363)	<u>Woo</u> -9.67%	d Forest Se \$3,392	<u>ewer</u> \$2,184	64.39%	\$5,576

- 8 As shown above, the variances between 1996 and 1997 were considerable
- 9 as compared to the variances between 1995 and 1996.

10 Q. Did you ask the company to explain these variances?

- 11 A. Yes. The reply to CA Interrogatory No. 2-5 explains these variances as follows:
- "River Pines- Water paid JA Darby & Son Well Drilling \$2,256.85 in September 1997 for repairs to one of the River
- Pines-Water wells. The River Pines Water system is more
- than 25 years old. There is no way to predict when significant repairs must be made to the system. Wood Forest Water paid

JA Darby & Son Well Drilling \$1,900 in an attempt to salvage one of the Wood Forest-Water wells. This will not be a recurring charge. Wood Forest-Sewer had to replace a sewer line which was broken by roots during 1997. The cost of this repair was \$1,326. Due to the age of the sewer plant and collection system there is no way to predict when major repairs will be needed."

7 Q. Did the company exclude any of these unusual expenses for ratemaking purposes?

- 9 A. Yes. The company correctly excluded the \$1,900 spent for the Wood

 10 Forest-Water well because it "will not be a recurring charge". However, the

 11 two other maintenance expenditures were included in the overall expense

 12 claim.
- Q. What levels of expenses should be included in the test year forratemaking purposes?
- The pro forma test year income statement should only include a level of expenses that are representative of future periods. The revenue requirement should be based only upon recurring expenditures. The company recognized this procedure by excluding expenditures for the Wood Forest-Water well.
- However, the company admits that "there is no way to predict" whether claimed test year Contractual Services-Maintenance expenses for River Pines-Water and Wood Forest-Sewer will recur. In fact, as shown above, a comparison of the 1996 expenses to the 1995 expenses shows little variance. Therefore, the 1996 and 1995 expense levels appear to be more representative of future expenditures than the 1997 expenditures.

1 Q. What do you recommend?

I recommend that both the \$2,256.85 maintenance expenditure for River

Pines-Water and the \$1,326 maintenance expenditure for Wood Forest
Sewer be amortized over a five-year period as being non-recurring. Since

the company can not predict when similar expenditures will occur, a five-year

amortization period is proper to balance the interests of both ratepayers and

the company. These adjustments are shown on Schedule MAB-4.

1 B. Rate of Return

7.

2 Q. Upon what methodology is the rate of return generally set for South

3 Carolina water utilities?

- A. Most small water companies in South Carolina are adjudicated on an operating margin basis, with the operating margin being defined as net income divided by total revenues. The reason for this is that many small water companies have a large balance of Contributions in Aid of Construction (CIAC) on their balance sheets. In general, CIAC represents plant paid for by other parties (usually developers). Since the plant was not paid for by the utility, it must be subtracted from the company's asset base (rate base) when rates are determined. After this deduction is accounted for, the resulting rate base is usually quite small, or even negative.
 - In the case of River Pines Water Systems, no CIAC is shown on the company's Consolidated Balance Sheet (Item#2, page 2 of the filing). Thus, this rate case could be, and probably should be, adjudicated utilizing a rate base/rate of return methodology. In fact, whenever CIAC is not a major deduction from rate base, the rate base/rate of return method should be utilized for water utilities because it is a more precise and more equitable determination than the operating margin methodology. At a minimum, rate base/rate of return can be used to evaluate the appropriateness of the approved operating margin.

22 Q. What overall rates of return are being requested by the company?

23 A. The company is requesting a 16.48% return on rate base for the water 24 subdivisions, a 52.4% rate increase, and a 7.28% return on rate base for the

- sewer division (incorrectly shown as 8.94% on Item #8 Sewer of the filing),
- a 17.5% rate increase, or a 11.36% overall rate of return.

3 Q. How were these rate increases determined?

- 4 A. The reply to CA Interrogatory No. 2-7 states:
- The shareholders of The Company have set a criteria that rates must cover current operating costs, plus a factor that represents average inflation over the next five years plus a minimum 12% return on net plant in service."
- 9 Q. Before commenting on the proposed 12% return on investment, please 10 discuss the company's determination of rate base for the water 11 companies.
- 12 Net plant in service for the water companies is shown to be \$37,439 on Item Α. #8 Water of the filing. However, this balance includes the wells at Wood 13 14 Forest-Water which will no longer be in service, since that subdivision will 15 be purchasing its water from the City of Rock Hill. As shown on the reply to 16 CA Interrogatory No. 2-10, the net asset balance for these wells is \$19,876 17 which should be subtracted from rate base, since they will no longer be used and useful in providing service. Utilizing the company's numbers, as shown 18 19 below, the pro forma return on rate base at proposed rates increases from 20 16.48% to 31.41%.

River Pines Water Systems, Inc. Pro Forma Return on Rate Base Test Year Ended October 31, 1997 Water

	<u>Company</u>	<u>Adjustment</u>	Adjusted
Gross Plant in Service Less: Accum Deprec. Net Plant in Service Add: Cash Working Capital Total Projected Rate Base Pro Forma Net Income Pro Forma Return on Rate Base	\$83,590 46,151 37,439 4,371 \$41,810 \$6,889 16,48%	\$(43,770) (23,894) (19,876) \$19,876	Company \$39,820 22,257 17,563 4,371 \$21,934 \$6,889 31.41%

- 1 Q. How does this adjustment affect the company's proposed 11.36%
- 2 overall return on rate base?
- 3 A. As shown below, the overall return is increased from 11.36% to 14.40%.

River Pines Water Systems, Inc. Pro Forma Return on Rate Base Test Year Ended October 31, 1997 Overall

		<u>Company</u>	<u>Adjustment</u>	<u>Adjusted</u>
Rate Base Net Income Return on Base	Rate	\$94,236 10,708 11.36%	\$(19,876)	<u>Company</u> \$74,360 \$10,708 14.40%

- It must be remembered that these rates of return <u>do not</u> include my recommended expense adjustment. If this adjustment is accepted by the Commission, then, as shown on Schedule MAB-1, the requested rates of return would be even larger.
- 8 Q. Do you believe that the company's "criteria" of a 12% rate of return to be reasonable?
- No, I do not. Though it is difficult to determine an appropriate rate of return for such a small company, and especially one without any long-term debt,

1	some guidance can be obtained from the Florida Public Service Commission
2	(FPSC). Each year, the FPSC determines an authorized range of returns on
3	common equity for water and wastewater utilities. A formulaic approach is
. 4	utilized in order to minimize the contentiousness of this issue in a rate case
5	setting.
6	In its Order No. PSC-98-0903-FOF-WS issued July 6, 1998, (which is
7	attached as an Exhibit to this testimony) the FPSC stated:
8 9 10	"Our calculation of an updated leverage formula results in a range of returns on equity from 8.57 percent to 9.85 percent based on a formula of 7.72 percent + .852/Equity Ratio." (page 1)
11	To be conservative, utilizing a 10% return on equity, a typical 60% debt and
12	40% equity ratio and a 7.72% cost of debt ("assumed Baa3 rate for April
13	1998 plus a 25 basis point private placement premium"), results in a 8.63%
14	overall rate of return, as shown below. Therefore, the company's 12%
15	criteria is very high.

Cost of Capital @10% Cost of Equity

Common Equity Total Debt Total	<u>Ratio</u> 40.00% <u>60.00%</u> 100.00%	<u>Rate</u> 10.00% 7.72%	Vveighted <u>Cost</u> 4.00% <u>4.63%</u> <u>8.63%</u>

- Have you determined the parameters of the company's request utilizing an operating margin basis?
- 18 A. Yes. The calculated operating margins are shown below:

River Pines Water Systems, Inc. Pro Forma Operating Margins @ Proposed Rates

Net Income	Total Utility Sales	Operating Margin
\$4,688	River Pines-Water \$16,361	28.65%
\$2,201	Wood Forest-Water \$42,027	5.24%
\$6,889	<u>Total Water</u> \$58,388	11.80%
\$3,819	Wood-Forest-Sewer \$26,456	14.44%
\$10,452	Consolidated \$84,844	12.43%

- 1 Therefore, again, even before making any pro forma expense adjustments,
- the company's operating margins appear more than adequate, except,
- 3 perhaps, for Wood Forest-Water.
- Q. Please prepare a schedule showing pro forma returns on rate base and
 operating margins if the Commission were to accept your expense
- 6 adjustments.
- 7 A. The summary schedule is attached as Schedule MAB-1. This schedule
- shows that the total return on rate base increases from 11.36% to 18.33%,
- 9 while the total operating margin increases from 12.62% to 16.00%.

- 1 Q. Have you calculated what the increase in rates might be if the
 2 Commission were to accept your adjustments and utilize an 8.63%
 3 overall return as discussed above?
- 4 A. Yes, Schedule MAB-5 shows this calculation. The calculated rate increase for the water subdivisions would be \$10,237, a \$6,822 reduction from the company's proposed increase of \$17,059. The calculated rate increase for the sewer subdivision would be \$7,105, a \$9,954 reduction from the company's proposal of \$17,059.
- This schedule can be used by the Commission as guideline for adjudicating the company's rate request on a rate base/rate of return methodology.

 Since the 10% return on equity used in the calculation is above the recommendation of the Florida PSC, these increases should be considered to be at the upper end any increases that might be granted.
- 14 Q. Does this conclude your direct testimony in this proceeding?
- 15 A. Yes, it does.

MICHAEL A. BLEIWEIS

CONSULTING EXPERIENCE

1	<u>IDAHO</u>	
2	Idaho Electric Company	Docket Nos. 100726
4	Idaho Water Company	100727 100728
5	INDIANA	
6	Flowing Wells Water Company	Docket No. 34739
7	<u>MASSACHUSETTS</u>	
8	Hingham Water Company	Docket No. 19744
9	American Water Company	Docket No. 19900
10	NEW JERSEY	
11 12 13 14	Commonwealth Water Company	Docket Nos.: 784-274 819-781 842-100 WR8503245
15 16 17	Elizabethtown Water Company	Docket Nos.: 802-76 818-735 WR8504330
18 19	Mt. Holly Water Company	Docket Nos.: 805-314 819-801
20 21 22 23	Monmouth Consolidated Water Company	Docket Nos.: 819-816 828-723 831-1113 850-3267
24 25	Public Service Electric and Gas Co.	Docket No. 812-76

MICHAEL A. BLEIWEIS

CONSULTING EXPERIENCE

1 NEW JERSEY

29

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2 3 4 5 6 7 8 9		Atlantic City Electric Company	Docket Nos.: 7911-9511 839-753(LEAC) 8410-1079(LEAC) ER8504434 8609980-4981 8709-1159&1160 8809-1053 ER90091090J ER92020253J
11 12 13 14 15 16	.1	Jersey Central Power and Light Co.	Docket Nos.: 811-25 831-110 8507698 8601121(LEAC) ER87111295(LEAC) ER91121820J
17		Rockland Electric Company	Docket No. 827-612
18 19		Middlesex Water Company	Docket Nos.: 829-707 845-402
20 21		New Jersey Natural Gas Company	Docket Nos.: 831-46 838-687 (LPGA)
22 23		Hackensack Water Company	Docket Nos.: 837-622 847-698
24 25 26 27		Elizabethtown Gas Company	Docket Nos.: GR86121374 GR88080913(LPGA) GR8812-1321 GR8801-0217
28		Toms River Water Company	Docket No. WR92010081

1992 Rate Increase

MICHAEL A. BLEIWEIS

CONSULTING EXPERIENCE

OHIO 1 2 American Utilities Co. (water) Docket No.80-999-AIR **PENNSYLVANIA** Philadelphia Electric Co. (Elec and Gas Divs) 4 Docket Nos.: R-80061225 5 R-811626 6 R-811719 7 R-822291 8 R-832410 9 R-842590 10 R-850152 11 R-860346-1307(f) 12 R-880955-1307(f) 13 R-891290-1307(f) 14 R-911976-1307(f) 15 Equitable Gas Company Docket No. R-80041169 16 Duquesne Light Company Docket Nos.: R-811470 17 R-832337 18 M-00930404C001 West Penn Power Company 19 Docket Nos.: R-811836 20 R-901609 21 The Peoples Natural Gas Co. Docket No. R-821906 Pennsylvania Gas & Water Co. (Gas and Water) 22 Docket Nos.: R-821961 23 R-822102 24 R-891261 25 Metropolitan Edison Company Docket No. R-842770 26 Pennsylvania Electric Co. Docket No. R-842771 27 Philadelphia Water Department 1985 Rate Increase 28 1990 Rate Increase

29

MICHAEL A. BLEIWEIS

CONSULTING EXPERIENCE

1 PENNSYLVANIA

•		
2 3 4 5 6 7 8 9 10	Philadelphia Gas Works	1986 Rate Increase 1988 Rate Increase 1990 Rate Increase 1991 Rate Increase 1993-94 Operating Budget 1994-95 Operating Budget 1995-96 Operating Budget 1996-97 Operating Budget
11 12	UGI Corporation	Docket No. R-860344-1307(f) R-00932862
13 14 15 16 17	Columbia Gas of Pennsylvania	Docket Nos.: R-860527 R-87058 R-901873 R-911921-1307(f) R-932597-1307(f)
18 19	Western Pennsylvania Water Co Butler District	Docket No. R-832381
20	Pennsylvania-American Water Co.	Docket No. R-880916
21 22	T.W. Phillips Gas and Oil Co.	Docket Nos.: R-88194 R-891566
23	Philadelphia Suburban Water Co.	Docket No. R-891270
24	Newtown Artesian Water Co.	Docket No. R-911977
25	Indian Rock Water Company	Docket No. R-911971
26	Apollo Gas Company	Docket No. R-092254
27	Shenango Valley Water Company	Docket No. R-00922420

MICHAEL A. BLEIWEIS

CONSULTING EXPERIENCE

1	Pennsylvania Power & Light Company	Docket No. M-00930406C0001
2	Borough of Media Water Works	Docket No. R-00943098
3	PFG Gas, Inc./North Penn Gas, Inc.	Docket No. R-00953524
4	RHODE ISLAND	
5	Bristol County Water Company	Docket No. 1787
6	NEW MEXICO	
7	Gas Company of New Mexico	Case No. 1916
8	Public Service Co. of New Mexico	Case No. 1916
9	DELAWARE	
10 11 12	Delmarva Power & Light Co.	Docket Nos.: 86-24 91-20 92-85
13 14	Artesian Water Company	Docket Nos.: 90-10 92-5
15	Wilmington Suburban Water Co.	Docket No. 91-1
16	Delaware Electric Cooperative	Docket No. 91-37

17

MICHAEL A. BLEIWEIS

CONSULTING EXPERIENCE

1 SOUTH CAROLINA

2	South Carolina Pipeline Corp.	Docket No. 88-652-G
3 4	South Carolina Electric and Gas Co.	Docket Nos.: 88-695-G 92-009-G
5	Peoples Natural Gas Co. of SC	Docket No. 89-12-G
6	Carolina Water Service, Inc.	Docket No. 93-738-W/S
7	Tega Cay Water Service, Inc.	Docket No. 96-137-W/S
8	MAINE	
9	Central Maine Power Co.	Docket No. 92-345

- 10 Mr. Bleiweis has also supervised or participated in the preparation of rate cases for
- 11 companies in the states of Arizona, California and New York.

12

River Pines Water Systems, Inc. Return on Rate Base Operating Margins Test Year Ended October 31, 1997

Not Income @ Draw Dates	C	Company -1	A	djustment -2	C.A. -3	Schedule MAB-
Net Income @ Prop Rates		A4000				_
River Pines-Water		\$4,688		\$1,806	\$6,494	2
Wood Forest-Water		2,201		0	2,201	_ 2
Total Water Wood Forest-Sewer		6,889		1,806	8,695	- 2 2 2 2
	_	3,819		1,061	4,880	_ 2
Total Consolidated	\$	10,708	\$	2,867 \$	13,575	_ 2
Rate Base Total Water	\$	41,810	\$	(20,102) \$	21,708	3
Wood Forest-Sewer		52,476		(132)	52,344	3
Total Consolidated	\$	94,286	\$	(20,234) \$	74,052	•
Return on Rate Base Total Water Wood Forest-Sewer Total Consolidated		16.48% 7.28% 11.36%	S. I.	23.58% 2.05% 6.97%	40.05% 9.32% 18.33%	
Total Utility Sales						
River Pines-Water	\$	16,361	\$	0 \$	16,361	
Wood Forest-Water		42,027		0	42,027	
Total Water		58,388		0	58,388	•
Wood Forest-Sewer		26,456		0	26,456	
Total Consolidated	\$	84,844	\$	0 \$	84,844	
Operating Margins River Pines-Water		28.65%		11.04%	39.69%	
Wood Forest-Water		5.24%		0.00%	5.24%	
Total Water		11.80%		3.09%	14.89%	
Wood Forest-Sewer		14.44%		4.01%	18.45%	
Total Consolidated		12.62%		,3.38%	16.00%	

River Pines Water Systems, Inc. Net Income @ Proposed Rates Test Year Ended October 31, 1997

	Company -1	Adjustment -2	C.A. -3	Schedule MAB-
River Pines-Water	\$4,688	\$1,806	\$6,494	4
Wood Forest-Water	2,201	0	2,201	_
Total Water	6,889	1,806	8,695	
Wood Forest-Sewer	3,819	1,061	4,880	_ 4
Total Consolidated	\$ 10,708	\$ 2,867	\$ 13,575	=

River Pines Water Systems, Inc. Rate Base Test Year At October 31, 1997

		Company -1		Adjustment -2		C.A. -3	Schedule MAB-
Water Gross Plant in Service Less: Accum Deprec	\$	83,590 46,151	\$	(43,770) (23,894)	\$	39,820 22,257	
Net Plant in Service Cash Working Capital		37,439 4,371		(19,876) (226)		17,563 4,145	-
Total	\$	41,810	\$	(20,102)	\$	21,708	=
Cash Working Capital O&M Expense Less: Depreciation	\$	37,507 2,540	\$	(1,806) 0	\$	35,701 2,540	4
Net O&M Allowance Rate	_	34,967 0.125		(1,806)		33,161 0.125	-
Cash Working Capital	\$		\$	(226)	\$	4,145	=
Sewer Gross Plant in Service	\$	108,002	\$	(43,770)	œ ·	108,002	
Less: Accum Deprec	Ψ —	58,005	Ψ	(23,894)	Ψ ———	58,005	_
Net Plant in Service Cash Working Capital		49,997 2,479		(19,876) (132)		49,997 2,347	
Total	\$		\$	(132)	\$	52,344	- = .
Cash Working Capital			_	44.00	_		
O&M Expense Less: Depreciation	\$	22,637 2,802	\$	(1,061) : 0	\$	21,576 2,802	4
Net O&M Allowance Rate		19,835 0.125		(1,061)		18,774 0.125	-
Cash Working Capital	\$		\$	(132)	\$	2,347	- =

Source: Water Plant- CA Interrogatory 2-10

River Pines Water Systems, Inc. Contractual Services-Maintenance Test Year Ended October 31, 1997

River Pines-Water	Company -1 \$2,257	Adjustment -2	C.A. -3
Amorization over 5 Years		(\$1,806)	\$451
Wood Forest-Sewer	\$1,326		
Amorization over 5 Years		(\$1,061)	\$265
Source: CA Interrogatory 2-5			

River Pines Water Systems, Inc. Calculated Rate Increase Test Year Ended October 31, 1997

Line				
<u>No.</u>				Source
1	Trater Nate Base O.A.	\$	21,708	MAB-1
	Rate of Return @10% Return on Equity		8.63%	
3	Pro Forma Net Income @ Prop Rates	\$	1,873	1x2
	Nation O.B. A.B.			
	Net Income @ Present Rates	\$	(10,170)	
	C.A. Adjustment		1,806	MAB-2
6	Adjusted Net Income	\$	(8,364)	4+5
7	Calculate I D. C. I.			
	Calculated Rate Increase-Water	\$	10,237	3-6
	Company Requested Increase-Water	\$	17,059	
9	Difference	\$	(6,822)	7-8
10	Sewer Rate Base-C A	•	50.044	
		\$	52,344	MAB-1
	Rate of Return @10% Return on Equity		8.63%	
12	Pro Forma Net Income @ Prop Rates	\$	4,517	10x11
12	Not Income @ Brosent Dates	•	(0.040)	
	Net Income @ Present Rates	\$	(3,649)	
	C.A. Adjustment		1,061	MAB-2
15	Adjusted Net Income	\$	(2,588)	13+14
16	Coloulated Data Increase Course	•		
	Calculated Rate Increase-Sewer	\$	7,105	12-15
	- surprise reduceron moreage conci	\$	17,059	
18	Difference	\$	(9,954)	16-17

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Annual reestablishment of authorized range of returns on common equity for water and wastewater utility, pursuant to Section 367.081(4)(f), F.S.

DOCKET NO. 980006-WS ORDER NO. PSC-98-0903-FOF-WS ISSUED: July 6, 1998

The following Commissioners participated in the disposition of this matter:

JULIA L. JOHNSON, Chairman
J. TERRY DEASON
SUSAN F. CLARK
JOE GARCIA
E. LEON JACOBS, JR.

NOTICE OF PROPOSED AGENCY ACTION ORDER ESTABLISHING AUTHORIZED RANGE OF RETURNS ON COMMON EQUITY

BY THE COMMISSION:

NOTICE is hereby given by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding, pursuant to Rule 25-22.029, Florida Administrative Code.

Pursuant to Section 367.081 (4) (f), Florida Statutes, this Commission is authorized to establish, not less than once each year, a leverage formula to calculate a reasonable range of returns on equity for water and wastewater utilities. We last established this range of returns in Order No. PSC-97-0660-FOF-WS issued on June 10, 1997, in Docket No. 970006-WS. By that order, we found it appropriate to establish a range of returns from 9.21 percent to 10.46 percent.

Our calculation of an updated leverage formula results in a range of returns on equity from 8.57 percent to 9.85 percent based on a formula of 7.72 percent + .852/Equity Ratio. The midpoint of the 8.57 percent to 9.85 percent range has decreased by 63 basis points when compared to the existing midpoint.

In calculating the updated leverage formula, we utilized most of the same methodologies used in the 1995 leverage formula docket. By Order No. PSC-95-0892-FOF-WS, issued August 10, 1995, in Docket No. 950006-WS, we revised the methodology for calculating the leverage formula, following two workshops. We made one refinement in the updated formula regarding calculation of the historical Discounted Cash Flow result, as discussed later in this Order: Otherwise, the difference between the existing leverage formula and the updated formula is the result of changes in underlying market conditions; that is, changes in bond yields and required rates of return.

The basic assumptions, which remain unchanged from the previous three years, are that: business risk is similar for all water and wastewater utilities; the cost of equity is an exponential function of the equity ratio; the marginal weighted average cost of investor capital is constant over the 40 percent to 100 percent equity ratio range; and the cost rate at an assumed Moody's Baa3 bond rating, plus 25 basis points, is representative of the average marginal cost of debt to a Florida water and wastewater utility over a 40 percent to 100 percent equity ratio range.

The 9.85 percent return on common equity is divided into three segments. First, we derived an 8.93 percent return on equity by averaging the results of two Discounted Cash Flow (DCF) analyses, a Risk Premium analysis, and a Capital Asset Pricing Model (CAPM) analysis. We assigned one third weight to the average of the two DCF analyses, one third weight to the Risk Premium analysis, and one third weight to the CAPM analysis.

We applied the DCF models to an index of publicly traded water and wastewater utilities. The difference between the two applications is that one version relies on historic growth rates and the other version relies on projected growth rates. Prior to 1995, only a DCF analysis using historic growth rates was used because of a lack of projected financial information on publicly traded water and wastewater utilities. (See pages 3-4 of Attachment 1)

We made one refinement in calculating the historical DCF result. In the past, the result was the simple average of the calculated returns on equity for the six companies in the index. In calculating the current historical DCF result, we utilized a weighted average, weighted by market capitalization, which we find provides a result more closely related to the stock market.

We applied the Risk Premium model to an index of publicly traded natural gas utilities. In addition, we added a negative 66 basis point premium to the return indicated by the Risk Premium analysis of natural gas utilities. Using the difference between the average beta of the water and wastewater and natural gas indices (.59 - .70 = -.11) and the prospective market risk premium of 6.04 percent determined in our CAPM analysis, we calculated a natural gas premium of a negative 66 basis points. This adjustment is made to compensate for the perceived difference in risk between the index of natural gas utilities and the index of water and wastewater utilities. We noted in Order No. PSC-95-0982-FOF-WS, that this adjustment could be negative in the future if the average beta for the natural gas index were to rise above the average beta for the water and wastewater index, and once this change was adopted, this adjustment would be made regardless of whether the risk differential adjustment was positive or negative. this same application in the determination of the existing leverage formula. (See pages 1, 5, and 8 of Attachment 1)

Finally, we performed a CAPM analysis. This return is based on the market return for all dividend-paying stocks followed by Value Line, the yield on the 30-year Treasury bond projected by Blue Chip Financial Forecasts, and the average beta of the water and wastewater utilities followed by Value Line. (See page 6 of Attachment 1)

After determining the return on equity for the indices, we added a bond yield differential adjustment of 45 basis points to reflect the difference in risk between the indices of companies used in the DCF and Risk Premium models and an average water and wastewater utility in Florida. Next, we added a private placement premium of 25 basis points to recognize that Florida water and wastewater utilities do not have access to the public debt and equity markets. Finally, we added an adjustment of 22 basis points to reflect the required return on equity at a 40 percent equity ratio. (See page 1 of Attachment 1)

The bond yield differential adjustment of 45 basis points is comprised of the bond yield differential between the yield on Alrated bonds and the yield on Baa3-rated bonds. (See page 7 of Attachment 1) The A1 rating is the average bond rating for both the natural gas index and water and wastewater index and the Baa3 rating is the bond rating assumed for the average water and wastewater utility in Florida. Baa3 is the lowest possible rating for investment grade bonds.

We added the private placement premium of 25 basis points to recognize that, because of their small size, lack of institutional interest in their securities, and the lack of liquidity of their issues, Florida water and wastewater utilities must rely on the private placement market to obtain capital. This premium is based on the results of Commission surveys of participants in the private placement market and a review of the financial literature.

The 22 basis point adjustment represents the difference between the required return on equity at a 40.0 percent equity ratio and the required rate of return at the 44.57 percent equity ratio average for the indices of water and wastewater utilities and natural gas utilities. (See pages 9-10 of Attachment 1) Using the most recently available capital structure for the index of publicly traded water and wastewater utilities and the index of natural gas utilities as a proxy for the capital structure of an average water and wastewater utility in Florida, we calculated the marginal cost of investor capital for an average water and wastewater utility in Florida to be 8.57 percent.

In summary, we find it appropriate to base the authorized range of returns on common equity for Florida water and wastewater utilities on the following formula:

Return on Common Equity = 7.72 percent + 0.852/Equity Ratio

We further limit the authorized return on common equity to a maximum of 9.85 percent for all equity ratios of less than 40 percent. The approved leverage formula produces a range of returns on common equity from 8.57 percent to 9.85 percent.

Upon expiration of the protest period, this docket shall remain open to allow us to monitor the movement in capital costs and to readdress the reasonableness of the leverage formula as conditions warrant.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that the provisions of this Order, issued as proposed agency action, shall become final and effective unless an appropriate petition, in the form provided by Rule 25-22.036, Florida Administrative Code, is received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the

close of business on the date set forth in the "Notice of Further Proceedings or Judicial Review" attached hereto. It is further

ORDERED that the appropriate formula for measuring returns on common equity for water and wastewater utilities shall be as set forth in the body of this Order. It is further

ORDERED that returns on common equity are hereby capped at 9.85 percent for all water and wastewater utilities with equity ratios of less than 40 percent in order to discourage imprudent financial risk. It is further

ORDERED that all matters contained in Attachment 1 of this Order are incorporated herein by reference. It is further

ORDERED that upon expiration of the protest period, this docket shall remain open to allow this Commission to monitor the movement in capital costs and to readdress the reasonableness of the leverage formula as conditions warrant.

By ORDER of the Florida Public Service Commission this $\underline{6th}$ day of \underline{July} , $\underline{1998}$.

BLANCA S. BAYÓ, Director Division of Records and Reporting

(SEAL)

NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature and will not become effective or final, except as provided by Rule 25-22.029, Florida Administrative Code. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, as provided by Rule 25-22.029(4), Florida Administrative Code, in the form provided by Rule 25-22.036(7)(a) and (f), Florida Administrative Code. This petition must be received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on July 27, 1998.

In the absence of such a petition, this order shall become effective on the day subsequent to the above date as provided by Rule 25-22.029(6), Florida Administrative Code.

Any objection or protest filed in this docket before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

If this order becomes final and effective on the date described above, any party substantially affected may request judicial review by the Florida Supreme Court in the case of an electric, gas or telephone utility or by the First District Court of Appeal in the case of a water or wastewater utility by filing a notice of appeal with the Director, Division of Records and Reporting and filing a copy of the notice of appeal and the filing fee with the appropriate court. This filing must be completed within thirty (30) days of the effective date of this order, pursuant to Rule 9.110, Florida Rules of Appellate Procedure. The notice of appeal must be in the form specified in Rule 9.900(a), Florida Rules of Appellate Procedure.

Attachment 1 Page 1 of 10

SUMMARY OF RESULTS

Leverage Formula Update

	1996	<u>1997</u>	1998
(A) DCF ROE for Water Index (Historical)	10.32%	9.28%	9.96% ¹
(B)DCF ROE for Water Index (Projected)	9.13%	8.66%	8.39%
(C)Risk Premium ROE for Gas Index	9.57%	9.52%	8.80%
(D)Gas Index premium	.44%	(.24)%	(.66) %
(E)CAPM ROE for Water Index	10.17%	<u>10.23%</u>	9.46%
AVERAGE $[(((A+B)/2)+(C+D)+E)/3]$	9.97%	9.49%	8.93%
Bond Yield Differential	.49%	.49%	.45%
Private Placement Premium	.25%	.25%	.25%
Adjustment to Reflect Required Equity			
Return at a 40% Equity Ratio	.29%	.23%	22 %
Cost of Equity for Average Florida WAW			
Utility at a 40% Equity Ratio	<u>11.00%</u>	10.46%	<u>9.85%</u>

1997 Leverage Formula (Currently in effect)

Return on Common Equity = 8.38% + .832/ERRange of Returns on Equity = 9.21% - 10.46%

1998 Leverage Formula (Updated)

Return on Common Equity = 7.72% + .852/ERRange of Returns on Equity = 8.57% - 9.85%

¹1998 DCF ROE for Water Index calculated using historical data weighted by Market Capitalization amounts listed in Value Line.

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Marginal Cost of Investor Capital <u>Average Water and Wastewater Utility</u>

			Weighted
		Marginal	Marginal
Capital Component	<u>Ratio</u>	Cost Rate	Cost Rate
Common Equity	44.57%	9.63%	4.29%
Total Debt	<u>55.43%</u>	7.72% *	4.28%
	100.00%		8.57%

A 40% equity ratio is the floor for calculating the required return on common equity. The return on equity at a 40% equity ratio = 7.72% + 0.852/.40 = 9.85%

Marginal Cost of Investor Capital Average Water & Wastewater Utility at 40% Equity Ratio

			Weighted
		Marginal	Marginal
Capital Component	<u>Ratio</u>	<u>Cost Rate</u>	Cost Rate
Common Equity	40.00%	9.85%	3.94%
Total Debt	<u>60.00%</u>	7.72% *	<u>4.63%</u>
	100.00%		8.57%

Where: ER = Equity Ratio = Common Equity/(Common Equity + Preferred Equity + Long-Term Debt + Short-Term Debt)

Source: Moody's Credit Perspectives, 5/04/98

^{*} Assumed Baa3 rate for April 1998 plus a 25 basis point private placement premium.

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	ANNUAL RATE OF CHANGE	D(1)	CURRENT AVG. STOCK PRICE	REQD. ROE		MARKET CAPITAL (MIL.)	WEIGHTED ROE
American Water Works	9.50%	\$0.90	\$30.66	12.17%		\$2400	6.80%
Aquarion Company	1.50	1.67	32.50	6.55		225	0.34
California Water Ser. Co.	4.00	1.11	27.53	7.89		325	0.60
Consumers Water Co.	3.50	1.26	20.45	9.46	ļ	175	0.39
Philadelphia Sub. Corp.	2.50	0.67	21.03	5.59		550	0.72
United Water Resources	2.50	0.94	17.47	7.77		625	1.13
Average	3.92%	\$1.09	\$24.94	8.24%	Total	\$4300	9.96%

DCF Analysis:

K = D(1)/P(0) + g = Investors' required rate of return

D(1) = Current Dividend 1998 x g

P(0) = Current stock price = April 1998 average stock price

g = Historical growth in dividends = Annual Rate of Change - Past 10 years.

Source: Standard & Poor's Stock Guide, May 1998; Current Dividend, Stock Price

Value Line 5/8/98; Annual Rate of Change, Market Capital

Attachment 1 Page 4 of 10

COST OF EQUITY FOR WATER INDEX COMPANIES

DISCOUNTED CASH FLOW MODEL

COST OF EQUITY

INDEX: VALUE LINE WATER UTILITY INDUSTRY

YEAR: . 1998 Quarter: 1st

									APRI	L	
			Va	ilue Line Issue. 😂	9 - 2/06/98			_			
COMPANY	DIV1	DIV2	DIV3	DIV4	EPS4	ROE4	GR1-4	GR4+	HI-PR	LO-PR	AVER-PR
AMERICAN WATER WORKS AQUARION CO. CALIFORNIA WATER SVC CONSUMERS WATER PHILADELPHIA SUBURBAN UNITED WATER RESOURCES	0.82 1.65 1.10 1.22 0.65 0.92	0.90 1.71 1.19 1.23 0.72 0.95	1.00 1.78 1.29 1.23 0.81 0.97	1.10 1.85 1.40 1.24 0.90 1.00	2.20 2.45 2.00 1.50 1.35	12.00 12.00 13.50 9.50 12.00 10.50	1.1029 1.0389 1.0837 1.0054 1.1146 1.0282	1.0600 1.0294 1.0405 1.0165 1.0400 1.0272	33.188 33.875 30.188 21.406 22.563 18.438	28.125 31.125 24.875 19.500 19.500 16.500	30.656 32.500 27.531 20.453 21.031 17.469
AVERAGE	1.0600	1.1179	1.1806	1.2483	1.81	11.5833	1.0623	1.0356			24.940

\$24.19 = April 1998 average stock price less 3% flotation costs, or Po(1-fc)

8.39% = Cost of equity required to match the current stock price with the expected cash flows

Sources:

- 1. Stock Prices S&P Stock Guide , May 1998 Edition
- 2. DPS, EPS, ROE Value Line Edition 9, February 6, 1998.

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Attachment 1 Page 5 of 10

Risk Premium Cost of Equity for Moody's Natural Gas <u>Distribution Index</u>

Estimated Monthly Risk Premium	2.902 %	(1)
Blue Chip Forecast for 30-Year Treasury Bond	<u>5.90 %</u>	(2)
	8.80 %	
Gas Risk Premium Adjustment		
Water Industry Beta	.59	
Gas Industry Beta		
difference	<u>.70</u>	
difference	(.11)	
Market return Premium (11.94% - 5.90%)	6.04%	
$(.11) \times 6.04\% =$	(.66)%	

Sources:

- (1) Page 8 of Attachment 1
- (2) Blue Chip Financial Forecasts, May 1, 1998

Attachment 1 Page 6 of 10

<u>Capital Asset Pricing Model Cost of Equity for</u> <u>Water and Wastewater Industry</u>

CAPM analysis formula

K = RF + Beta(MR - RF)

K = Investor's required rate of return

RF = Risk-free rate (Blue Chip forecast for 30-year Treasury bond)

MR = Market return

9.46% = 5.90% + .59(11.94% - 5.90%)

Source: Blue Chip Financial Forecasts, May 1, 1998 Value Screen, May 1998

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Pubi	O YIELD	Long Te	to Ann	LS d Yield A spectives	verages													(#OATEO	Obribalin	
120	Month A	verage -	0 090	9	a a909		0 0551		0.0551		0 0551		0 09	97	c 599	7	2.0007			
YEA	R MONT	<u> </u>	SPRE	AB AB	1 SPREAD		SPREAD	Ааз	SPRPAD		1 SPREAL	<u> </u>			3 SPREA		0 0997 ! <u>NPREAD</u>	_ Baa2	0.0997	Baa3
1998	APR MAR FEB JAN DEOV DEOV OCT SEP AUL JUN	8 94 6 96 5 91 6 85 5 99 7 18 7 45 7 29 7 95		4 7.00 4 6.95 5 6.90 4 7.03 7 12 5 7.23 5 7.50 4 7.43 7 7.36	0 04 0.04 0 05 0.04 0 03 0.05 0 05	7 02 7 04 6 99 6 94 7 07 7 15 7 28 7 54 7 48 7 43 7 68	0 05 0 04 0 04 0 03 0 03 0 02 0 01 0 02	7 07 7 08 7 03 6 98 7 18 7 18 7 35 7 48 7 45	0.05 0.04 0.04 0.03 0.03 0.02 0.01 0.02 0.02	7 11 7 12 7 08 7 01 7 13 7 22 7 33 7 57 7 49 7 46	0 04 0 04 0 03 0 03 0 02 0 01 0 02 0 02	7 1 7 1 7 1 7 0 7.1 7 2 7 3 7 5 7.4	6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	07 72: 08 72: 08 7.1: 08 7.2: 08 7.3: 11 74: 11 74: 12 76:	3	7 30 7 28 7 20 7 33 7 41 7 56 7 75 7 79 7 74	0 07 0 08 0 08 0 08 0 11 0 09 0 14 0 13	7 37 7.37 7.36 7 28 7 41 7 49 7 67 7 84 7 93 7 87	0 07 0 07 0 08 0 08 0 08 0 11 0 09 0 14 0 13	7 44 7 44 7 44 7.35 7.49 7.57 7.78 7 93 8 07
1997	MAY APR MAR FEB JAN DEC NOCT SEPT AULY	7 72 7 87 7 70 7 47 7 53 7 21 7 50 7 75 7 75 7 78	0 07 0 07 0 07 0 07 0 06 0 06 0 06	7 794 7 794 7 7.77 7 7 54 7 7 61 7 7 39 7 27 6 7 55 7 80 7 63	0 07 0 07 0 07 0 07 0 07 0 07 0 06 0 06	7 85 8 00 7 84 7 60 7 69 7 44 7 32 7 60 7 84 7 85 7 85	0 01 0 01 0 01 0 01 0 03 0 05 0 06 0 06 0 08	7 69 7 86 8 01 7 85 7 61 7 74 7 38 7 66 7 72	0 01 0 01 0 01 0 01 0 01 0 03 0 05 0 06 0 06	7 71 7 85 8 02 7 83 7 74 7 54 7 71 7 95 7 78	9 01 0 01 0 01 0 01 0 03 0 05 0 06 0 06 0 06	7 7 7 8 8.0 7 8 7 7 7 7 7 7 8 0 7 8	9 01 7 01 7 01 7 01 9 01 7 01 1 01	13 8.02 13 8.16 13 8.06 13 7.77 14 7.91 13 7.62 13 7.62 13 9.14 14 7.98	0 13 0 13 0 13 0 0 13 0 13 0 14 0 13 0 13 0 13	7 99 8 15 8 29 8 13 7 89 8 04 7 85 7 74 8 02	0 13 0 13 0 13 0 13 0 13 0 13 0 13 0 13	5 128 8 242 8 26 8 18 7 87 8 15 8 41 8 25	0 13 0 13 0 13 0 13 0 13 0 13 0 13 0 13	8 00 8 25 8 41 8 55 8 32 8 11 8 00 8 28 8 54
1996	JUNE MAY APR MAR FEB JAN DEC NOV OCT SEPT AUG	7.83 7.73 7.60 7.45 7.11 6.92 6.94 7.13 7.23 7.23 7.23	0.02 0.03 0.05 0.05 0.04 0.05 0.04 0.04 0.03	7.85 7.76 7.65 7.50 7.16	0 02 0 03 0 05 0 05 0 04 0 05 0 05 0 04 0 04 0 09	7.63 7.79 7.79 7.55 7.02 7.03 7.22 7.30 7.41	0.06 0.06 0.06 0.06 0.06 0.07 0.07 0.07	7 89 7.93 7.85 7.76 7 28 7 10 7 29 7 33 7 35 7 75 7 75	0 06 0 06 0 06 0 06 0 06 0 07 0 07 0 07	7 96 6 00 7 92 7 63 7 67 7 31 7 15 7 16 7 36 7 41 7 57	0 DS 0 06 0 06 0 06 0 06 0 07 0 07 0 07 0 05 0 05	8 02 8 06 7 98 7 73 7 37 7 23 7 43 7,46 7,62	5 01 9 01 9 01 7 01 2 01 3 01 3 01	5 8.21 6 8 14 4 8.03 4 7.87 4 7 51 4 7 36 3 7 38 3 7 56 2 7 58 2 7 74		8 30 8 36 8 29	0 14 0 15 0 16 0 14 0 14 0 14 0 13 0 13 0 12 0 12	8.44 8.45 8.45 8.35 7.64 7.63 7.83 7.82	0.14 0.15 0.16 0.14 0.14 0.14 0.13 0.13	8.39 6.58 8.66 8.61 8.49 7.92 7.78 7.76 7.94
1995	JULY JUNE APR MAR FEB JAN DEC VOCT SEP	7 51 7 39 7 71 8 08 8 18 8 53 8 53 8 57 8 65 8 65	0.04 0.05 0.05 0.05 0.05 0.07 0.07 0.06 0.07	7.55 7.44 7.76 8.13 8.24 8.39 8.60 8.62 6.84 8.72 8.49	0 04 0 05 0 05 0 05 0 05 0 06 0 07 0 07 0 06 0 07	7 60 7 49 7 80 8 17 8 29 8 45 8 66 8 69 8 78 8 50	0 03 0 04 0 04 0 03 0 03 0 02 0 02 0 02 0 02 0 03	7 63 7.53 7.84 8.20 8.32 8.47 8.68 8.71 8.93 8.81	0 04 0 03 0 04 0 04 0 03 0 03 0 02 0 02 0 02 0 03 0 03	7.79 7.67 7.56 7.824 8.50 8.71 8.74 8.95 8.65 8.74	0 04 0 03 0.04 0 04 0 03 0 03 0 02 0.02 0.02 0.03	7.83 7.70 7.91 8.27 8.37 8.76 8.76 8.98 8.86	010	7.84 7.74 3.804 3.804 3.860 4.868 4.887 3.889 9.10	0.14 0.14 0.13 0.13 0.13 0.14 0.14 0.14	8.10 7 97 7 87 8.17 8.54 6.63 8 79 9 01 9 03 9-23 9.11	0 14 0 14 0 13 0 13 0 13 0 14 0 14 0 14 0 13	8 24 8 11 8 01 6 30 8 67 8 78 8 93 9 15 9 16 9 35 9 24	0 14 0.14 0.14 0 13 0 13 0 13 0 14 0 14 0.13 0 12	8 10 8 38 8 25 8 15 8 43 8 89 9 07 9 29 9 29
994 6 8 954 6	AUG JUL JUN APR WAR FEB JACC JOCY JACC JOCY JACC JOCY JACC JOCY JACC JACC JACC JACC JACC JACC JACC JA	8 15 8 21 8 07 8 11 8 00 7 60 7 19 7 05 7 06 6 75 6 76	0.09 0.07 0.07 0.07 0.06 0.06 0.06 0.06 0.06	8.24 8.30 8.14 8.18 8.06 7.67 7.12 7.12 7.12 6.63	0.09 0.09 0.07 0.07 0.00 0.07 0.08 0.08 0.08 0.08	8.32 8.38 8.21 8.24 8.12 7.74 7.34 7.18 7.18 7.18 7.18 7.18	0.03 0.03 0.03 0.03 0.03 0.04 0.04 0.05 0.05	8 35 8 41 8 24 8 27 8 15 7 78 7 78 7 23 7 23 6 5 94	0 0 4	851 838 644 839 839 743 7728 7728 699	0 03 0 03 0 03 0 03 0 03 0 03 0 04 0 04	8 64 8 41 8 33 8 33 8 32 7 35 7 47 7 33 7 34 7 30 7 04	0 11 0 11 0 11 0 09 0 08 0 09 0 10 0 13 0 13 0 08	8 75 8 52 8 58 8 42 8 42 8 30 7 57 7 44 7 7 47 7 43 7 11	0 11 0 11 0 11 0 09 0 09 0 10 0 11 0 13 0 08	8 87 8 63 8 69 8 53 6 52 8 39 8 02 7 60 7 56 7 19	0 11 0 11 0 11 0 11 0 09 0 08 0 09 0 10 0 11 0 13 0 08	8 98 8.74 8 80 8 64 6.61 8 61 7.76 7.66 7.73 7.69 7.73	0.13 0.11 0.11 0.11 0.17 0.09 0.08 0.08 0.10 0.11 0.13 0.13	9.37 9.09 8.85 8.91 8.70 8.55 8.20 7.86 7.77 7.86 7.35
J	UL UN APR AR EB AR EOV TP ED JL	6.94 7.25 7.37 7.44 7.50 7.64 7.75 7.94 8.01 8.06 6.04 8.12	0.07 0.09 0.10 0.07 0.06 0.09 0.10 0.15 0.20 0.18 0.12 0.17	7.01 7.32 7.46 7.57 7.57 7.84 8.04 8.16 8.16 8.16 8.24	0 07 7 7 0 07 7 0 09 7 0 00 7 7 0 00 7 0 00 7 0 00 9 7 0 0 15 8 0 20 8 0 12 8 0 12 8 0 13 8 0 17 8	07 38 54 64 64 78 14 32 65 51 64 28 30	0.05 7 0.07 7 0.08 7 0.05 7 0.04 8 0.04 8 0.04 8 0.04 8 0.04 8	7.13 C7.43 C7.43 C7.45 C7.71 C7.70 C7.81 C7.71 C7.98 C	0 06 0 05 0 07 1,07 1,06 1,06 1,04 1,04 1,04 1,04 1,04 1,04 1,04 1,04	7.19 7.49 7.68 7.79 7.75 7.85 8.00 9.23 9.39 9.35 9.35 9.35 9.35	0 08 0.05 0.07 0.07 0 08 0 05 0 04 0 04 0 04 0 04 0 04 0 04	7.25 7.54 7.75 7.86 7.90 8.04 8.27 8.43 8.54 8.54 8.44	0 11 0.13 0.10 0.71 0.09 0.09 0.09 0.09 0.05 0.05	7.36 7.85 7.95 7.99 7.99 7.99 8.37 8.71 8.71 8.71 8.49	0.10 0.11 0.13 0.10 0.11 0.07 0.07 0.09 0.08 0.07 0.08 0.05	7.25 7.48 7.95 8.07 8.03 8.27 8.47 8.47 8.47 8.48 8.49 8.49 8.49	0.09 0.10 0.09 0.04 0.07 0.05	735 7,59 8,05 8,18 8,11 8,37 8,59 8,86 8,87 8,54	0.10 0.11 0.13 0.10 0.11 0.07 0.07 0.09 0.10 0.09 0.09	7.45 7.70 8.06 8.15 8.21 8.21 8.40 8.87 8.88 8.89 8.89 8.89 8.89 8.89 8.89
M AI M FE 92 JA DI NO SE AL JL	EC OV OT EP OUT	6.38 6.52 6.57 6.65 6.81 9.10	0 18 0 18 0 20 0 21 0 23 0 20 0 17 0 17 0 15 0 13 0 08	8.45 8.51 8.56 8.53 8.43 8.55 8.70 8.75 8.89 9.18	0 18 8 0 18 8 0 20 8 0 21 9 0 23 8 0 29 8 0 17 8	63 0 69 0 76 0 82 0 76 0 63 0 71 0 87 0 92 0 95 0	05 8 06 8 05 8 07 8 06 8 07 8 06 8	68 0 75 0 82 0 87 0 82 0 70 0 77 0 93 0 99 0	05 8 06 8 05 8 07 8 07 8 06 8 07 9 07 9	77 82 99 05 09 21	0.05 0.06 0.06 0.05 0.06 0.07 0.06 0.07 0.07 0.07	8 57 8 78 8 67 8 93 8 84 8 88 9 12 9 12 9 55	0.04 0.05 0.05 0.05 0.05 0.05 0.06 0.07 0.06 0.05	8.51 8.827 9.93 8.99 8.89 8.91 9.12 9.50 9.50	0 04 0 04 0 05 0 06 0 05 0 05 0 05 0 05 0 05 0 06 0 07 0 06 0 05	8 65 6 88 6 96 9 10 9 10 9 04 8 93 9 25 9 25 9 241	0 04 0 04 0 05 0 05 0 05 0 05 0 05 0 05	8 69 8 90 9 01 9 01 9 16 9 16 9 3 98 9 07 2 28 9 32 9 32 9 34	0.04 0.04 0.05 0.06 0.05 0.05 0.05 0.05 0.08 0.08 0.07 0.08	8.73 8.84 9.05 9.17 9.22 9.14 9.03 9.13 9.35 9.35 9.35
JU AF MA FE JA OC SAU JU	AY PR AR BN ECV TT PIG	8 93 8 95 9 04 8 92 9 17 9 18 9 43 9 66 9 73 9 54 9 36		9.05 9.05 9.14 9.04 9.28 9.30 9.51 9.51 9.72 9.80 9.66	0.09 9.0019 9.0019 9.0012 9.0012 9.0009 9.00009 9.0009 9.0009 9.0009 9.0009 9.0009 9.0009 9.0009 9.0009 9.00009 9.0009 9.0009 9.0009 9.0009 9.0009 9.000009 9.000009 9.00009 9.00009 9.00000000	16 0 14 0 23 0 16 0 39 0 12 0 59 0 77 0 78 0	10 9 09 9. 11 9. 11 9. 10 9. 11 9.	38 0 25 0 25 0 34 0 26 0 50 0 50 0 69 0 95 0 83 0 683 0	09 9 11 9 10 9 11 9 10 9 10 9 09 9 08 10	49 35 35 44 37 60 63 80 96 04 87	0.10 0.09 0.11 0.10 0.10 0.10 0.10 0.10	9.59 9.44 9.46 9.55 9.47 9.73 9.90 0.05 0.12	0 07 0 07 0 05 0 06 0 07 0 08 0 07 0 08 0 07 0 07	9.66 9.51 9.52 9.54 9.54 9.79 9.81 9.97 10.13 10.13 9.99	0 07 0 07 0 07 0 08 0 08 0 08 0 08 0 08	9 72 9 57 9 58 8 68 9 61 9 88 0 05 0 20 0 25 0 05	0.07 9 0.07 9 0.06 9 0.07 9 0.07 9 0.08 9 0.08 9 0.08 9 0.08 10	7.79 (1.64 (1.64 (1.64 (1.68 (0.07 (9,74 9,88 9,71 9,70 9,80 9,75 0,04 7,04 7,04 7,04 7,04 7,04 7,04 7,04
MAPA MAPA MAPA MAPA MAPA MAPA MAPA MAPA	YRRB 2021 PG	9 58 (9 60 16 9 48 (9 35 16 16 16 16 16 16 16 16 16 16 16 16 16	0.13 0.11 0.06 0.11 0.16 0.17 0.17 0.13	9.49 9.71 9.71 9.54 9.46 9.24 9.09 9.09 9.15 9.23 9.15 9.15	0.11 9.6 0.13 9.6 0.11 9.6 0.11 9.6 0.16 9.3 0.17 9.2 0.17 9.2 0.13 9.3	10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	07 91 06 97 04 81 08 96 06 95 06 95 09 95 09 95 08 94	57 0 0 899 0 0 558 0 0 558 0 0 45 0 0 64 0 0 64 0 0 64 0 0 64 0 0 64 0 0 64 0 0	07 9 06 9 04 9 08 9 06 9 06 9 19 9 18 9	73 (94 (688 (677 (677 (677 (677 (677 (677 (677	0 07 8 0 06 10 0 08 8 0 06 8 0 06 8 0 06 8 0 09 8 0 09 8 0 08 9	9.75 9.80 9.92 9.85 9.76 9.56 9.56 9.54 9.54	0.06 0.05 0.05 0.07 0.07 0.06 0.05 0.04 0.03 0.04	9.57 9.62	0.05 0.07 0.07 0.07 0.07 0.08 0.05 0.05 0.04 0.03	9 91 0 0.11 0 0 06 0 9 99 0 9.89 0 9 55 0 9 55 0 9 61 0 9 66 0	0.05 9 0.05 10 0.07 10 0.07 10 0.07 9 0.08 9 0.08 9 0.04 9	.92	0.05 10 0.05 10 0.07 10 0.07 10 0.07 10 0.05 9 0.05 9 0.04 9	9.98 9.01 9.21 9.03 9.03 9.65 9.68 9.67
JUNA APP MAI FEA JACO SEF JULN MAI	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	9 13 0 9 60 0 9 87 0 9 87 0 9 72 0 9 72 0 9 62 0 9 15 0 9 50 0 9 27 0	0.12 0.09 1.07 1.09 1.11 1.09 1.14 1.10 1.0 1.10 1.10 1.10 1.10 1.11 1.10 1.11 1.11 1.11 1.11	9 25 0 9 3 9 5 0 9 9 5 0 9 5 0 9 5 0 9 5 0 9 5 0 9 5 0 9 5 7 9 0 9 7 1	12 9 3 7 0 9 9 7 10 0 0 11 1 9 9 1 1 1 9 9 1 1 1 1 1 1 1	7 00 9 00 00 00 00 00 00 00 00 00 00 00 00 00	99 94 97 98 95 100 96 101 99 96 99 96 98 98 91 104 105 91 105	6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 9. 7 9. 5 10 6 10 5 10 6 10 6 9 10 6 9 10 10 10 10 10 10 10 10 10 10 10 10 10	55 0 92 0 13 0 17 0 92 0 91 0 91 0 91 0 91 0 91 0	0.09 9 0.07 9 1.05 10 1.06 10 0.05 10 1.05 10	06 97 90 61 17	0 10 0.09 0.10 0.13 0.11 0.17 0.17 0.17	9.55 9.69 10.09 10.28 10.32 10.17 10.18 10.05 10.05 10.05 10.78 11.34 11.20	0 05 0 05 0 05 0 10 10 10 0 10 10 0 10 11 10 11 10 11 10 11 11 10 11 11 10 11 11	9 59 0 9 75 0 0 19 0 0 39 0 0 41 0 0 28 0 0 0 28 0 0 0 28 0 0 0 20 0 0 0 20 0 0 0 0 0 0 0 0 0 0 0 0 0	9 05 9 9 10 10, 10 10 10 10 10 10 10 10 11 10 11 10 11 10 11 11	64 0 80 0 29 0 49 0 50 0 38 0 44 0 31 0 35 0 59 0	05 9 10 10 10 10 10 10	59 48 48 57 42 50 30 86

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ESTIMATED MONTHLY RISK PREMIUMS MOODY'S NAT'L GAS DISTRIBUTION INDEX 1979 - 1996

YEAR	MONTH	Quarterly Cost of Equity Gas	Annual Cost of Equity	R is k Fre e	Risk Premium	Risk Premium ≱
	OCT	8.813	Gas 8.675	Rate	Quarterly	Annual
	NOV	8.843	8.693	5.99 5.93	2 . 8 2 3 2 . 9 1 3	2.685
	DEC	9.136	8 968	6.21	2.913	2.763 2.758
1994	JAN	9.133	8.960	6.24	2.893	2.720
	F E B M A R	8.805 8.885	8.632	6.28	2.525	2.352
	APR	9.128	8.721 8.965	6.49	2.395	2 . 2 3 1
	MAY -	9.431	9 2 3 2	6.90 7.25	2.226 2.181	2.065
	JUN	9.550	9.361	7.40	2.150	1.982 1.961
	JUL AUG	9.737	9.553	7.39	2.347	2.163
	SEP	9.723	9.514	7.57	2.153	1.944
	OCT	9.802 9.921	9.5 9 9 9.727	7 . 4 8	2.322	2.119
	NOV	9.813	9.618	7.69 7.93	2.231	2.037
	DEC	10.158	9 9 7 2	8 0 7	1.883 2.128	1.688
1995	JA N	10.342	10.124	7.86	2.482	1.902
	FEB MAR	10.071	9 8 3 1	7.83	2.241	2.001
	APR	9.891	9 6 7 7	7.60	2.291	2.077
	MAY	9.8ē5 9.226	9.669 9.036	7 . 4 4	2.425	2.229
	JUNE	9.888	9.679	7.35 6.93	1.876 2.958	1.686
	JULY	9.858	9.667	6.57	3.288	2.749
	AUGUST	9.885	9 6 5 6	6.71	3.175	3.09·7 2.946
	SEPT OCT	9.956	9 7 3 8	6.85	3.106	2.888
	NOV	9.502 9.573	9.323	6.55	2.952	2.773
	DEC	9.622	9.393	€.37	3.203	3.023
1996	JAN	9.788	9.603	6.25 6.06	3.372 3.728	3.181
	FEB	9.216	9.032	6.05	3.728	3.543 2.982
	MAR	9.255	9 085	6.24	3.015	2.845
	APR	9.339	9.227	€ 60	2.789	2.627
	JUN	9.748	9.555 9.636	6.79	2.958	2.765
	JUL	9.710	9.636 9.552	6.92 7.05	2.896	2.716
	AUG	10.158	9.957	7.03	2.660 3.128	2.502
	SEP	9.984	9.810	6.84	3.144	2.927 2.970
	O C T N O V	10.241	10.072	7.02	3.221	3.052
	DEC	9.930 9.781	9.760	5.80	3.130	2.960
1997	JAN	9.894	9.616 9.741	9.45 6.55	3.301	3.136
	FEB	9.768	9.575	6.82	3.344 2.948	3.191
	MAR	9.838	9.658	6.68	3.158	2.755 2.978
	A PR M A Y	9.932	9.766	6.83	3.102	2.936
	JUN	10.357 10.199	10.148	7.08	3.277	3.068
	JUL	10.056	10.018	6.93	3.269	3.088
	AUG	10.107	9.920	6.77 6.51	3.286	3 1 3 1
	SEP	10.124	9.9.5.5	6.57	3 . 5 9 7 3 . 5 5 4	3.410
	OCT	10.010	9.865	6.49	3.520	3.375
	N O V D E C	10.032	9.869	6.32	3.712	3.549
1998	JAN	9.725	9.576	6.10	3.625	3.476
	FEB	9.693 9.529	9.563	5.98	3.713	3.583
	MAR	9.529	9.371	5.81	3.719	3.561
	APR	9.662	9.493	5.88 5.95	3.758	3.613
	MAY	9.600	9.443	5.92	3.712	3.583
			U.74U	J.8∠	3.680	3.523
	AVERAGER	ISK PREMIUM			2.864	2.637
		-				2.007

UPDATED:

0.571,879.3

SOURCE: Value Line 1979-1998 Moody's Bond Survey U.S. Treasuries - 30-Year Bond

Natural Gas Index

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12/31/97 Equity Ratios of Water Index Companies

	Book Value Per Share	Common Shares Outstanding	Common Equity	Total Debt	Preferred Equity	Equity Ratio
		(millions)	(millions)	(millions)	(millions)	
American Water Works	\$14.31	\$79.99	\$1,144.70	\$2,030.70	\$98.00	34.97%
Aquarion Company	\$18.26	\$7.33	\$133.90	\$165.40	\$0.00	44.73%
California Water Service Co.	\$13.00	\$12.62	\$164.00	\$151.70	\$3.50	51.39%
Consumers Water Company	\$12.11	\$8.99	\$108.90	\$196.60	\$1.10	35.52%
Philadelphia Suburban Corp.	\$7.39	\$27.50	\$203.20	\$249.60	\$2.80	44.60%
United Water Resource	\$11.53	\$36.29	\$418.50	\$705.60	\$95.60	34.31%
					Average	40.95%

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Date Common Shares Outstanding was determined by

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American Water Works	03/08/98
Consumers Water Company	03/11/98
Philadelphia Suburban Corp.	03/02/98
All Others	12/31/97

Source: Value Line Investment Survey, Edition 9 - May 8, 1998

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12/31/97 Equity Ratios of Natural Gas Index Companies

	Book Value Per Share	Common Share Outstanding	Common Equity	Total Debt	Preferred Equity	Equity Ratio
	-	(millions)	(millions)	(millions)	(millions)	
Atlanta Gas & Light	\$10.99	\$56.46	\$620.50	\$810.50	\$118.80	40.04%
Bay State Gas	\$17.35	\$13.52	\$234.60	\$329.00	\$4.90	41.27%
KeySpan Energy Corp.	\$19.09	\$51.16	\$976.60	\$800.40	\$0.00	54.96%
Indiana Energy	\$12.96	\$22.59	\$292.80	\$241.00	\$0.00	54.85%
Laclede Gas	\$14.26	\$17.59	\$250.90	\$306.60	\$2.00	44.84%
Northwest Natural Gas	\$16.00	\$22.78	\$364.50	\$401.30	\$37.40	45.38%
Peoples Energy	\$20.43	\$35.23	\$719.70	\$587.50	\$0.00	25.06%
Washington Gas & Light	\$13.48	\$43.64	\$588.20	\$574.20	\$28.40	49.40%
		·			Average	48.22%

Date Common Shares Outstanding was determined by Value Line	
Laclede Gas	02/11/98
Northwest Natural Gas	11/07/97
Peoples Energy	01/31/98
All Others	12/31/97

Source: Value Line Investment Survey, Edition 9 - May 8, 1998